## MARYLAND HEALTH CARE COMMISSION

MATTER/DOCKET NO.
DATE DOCKETED

## COMPREHENSIVE CARE FACILITY (NURSING HOME) APPLICATION FOR CERTIFICATE OF NEED

## ALL PAGES THROUGHOUT THE APPLICATION SHOULD BE NUMBERED CONSECUTIVELY.

#### PART I - PROJECT IDENTIFICATION AND GENERAL INFORMATION

			3.a.			
	e of Project ee or Propo	Applicant sed Licensee)		Name of	Facility	
			b.			
Street				Street (P	roject Site)	
			C.			
City	Zip	County		City	Zip	County
			4.			
Telephone				Name of applicant	•	different than
Name of C	wner/Chief	Executive				
			5.a.			
	e of Project than one a	Co-Applicant pplicant)		Represer Co-Applic		
			b.			
Street			. 5.	Street		
0'1-		7'	C.	0:1:		0
City	•	Zip County		City	Zip	County
			d.			
Telephone				Telephon	ne	
	(01: 6					
mame of C	wner/Chief	Executive				

6.	sheets if additional		•	n should be direct	ed: (Attach		
a.			a	_ a			
	Name and Title		Name a	Name and Title			
b.			b				
	Street		Street				
C.			C				
	City Zi	o County	City	Zip	County		
d.			d				
	Telephone No.		Telepho	ne No.			
e.							
	Fax No.		Fax No.				
7.	Brief Project Descri	ption (for identifica	ation only; see als	so item #14):			
		-					
8.	Legal Structure of L	icensee (check or	ne from each colu	umn):			
	o Covernmen	tal b Sala l	Dropriotorobio	a Taba Far	mad		
	a. Governmen Proprietary	tal b. Sole l Partn	ership	c. To be For Existing			
	Nonprofit _	Corpo	oration	· ·			
		Subci	hapter "S"				
9.	Current Licensed C	apacity and Propo	sed Changes:				
			0	Llaita ta ba	T-(-111-20-26		
		Unit	Currently Licensed/	Units to be Added or	Total Units if Project is		
Ser	vice	Description	Certified	Reduced	Approved		
Con	nprehensive Care	Beds					
Ass	isted Living	Beds	/				
	ended Care	Beds	/				

"Slots"

Adult Day Care

Other (Specify)

#### 10. Community Based Services Provided by Facility:

	Existing/Proposed
Respite Care Program (Yes/No)	/
Dedicated Respite Beds (Number)	
Congregate Meals (Yes/No)	
Telephone Reassurance (Yes/No)	/
Child Day Care (Yes/No)	/
Transportation (Yes/No)	/
Meals on Wheels (Yes/No)	/
Other (Specify)	/

11. Project Location and Site Control:

(ii)

A. Site Size \_\_\_\_\_ acres B. Have all necessary State and Local land use approvals, including zoning, for the project as proposed been obtained? YES\_\_\_\_\_ NO \_\_\_\_ (If NO, describe below the current status and timetable for receiving necessary approvals.) C. Site Control: Title held by: (1) (2) Options to purchase held by: Expiration Date of Option \_\_\_\_\_\_ If yes, Please explain

(iii)Cost of Option

(3)	Land L	_ease held by:	
		Is Lease Renewable	If yes, please explain
	(iii)Cos		
(4)		to lease held by:	
	(i) (ii)	Expiration date of Option Is Option Renewable?	If yes, please explain
	(iii)		
(5)			lease, or option, please explain how site
ORMAN	NCE RE	QUIREMENT TARGET DATES	
Projec	-	-	nstruction or renovation
A. B. C. D.	Obliga Beginr Pre-Li	ition of Capital Expenditure ning Construction mon censure/First Use mon	ths from capital obligation. ths from capital obligation.
		mentation Target Dates (for pro	ojects not involving construction or
A. B. C.	Pre-Li	censure/First Use mo	nths from capital obligation.
Projec	t Descr	iption:	
Drovid	e a rea	sonably full description of the p	roject's construction and renovation plan
		es to be provided following com	•
		• • • • • • • • • • • • • • • • • • • •	•
	(4) (5) (5) (7) (5) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	(i) (ii) (iii) (ii	(ii) Expiration Date of Lease

#### 15. Project Drawings:

Projects involving renovations or new construction should include architectural schematic drawings of plans outlining the current facility (if applicable), the new facility (if applicable) and the proposed new configuration. These drawings should include:

- 1) the number and location of nursing stations,
- 2) approximate room sizes,
- 3) number of beds to a room,
- 4) number and location of bath rooms,
- 5) any proposed space for future expansion, and
- 6) the "footprint" and location of the facility on the proposed or existing site.
- 16. Features of Project Construction:
  - A. Please Complete "CHART 1. PROJECT CONSTRUCTION CHARACTERISTICS" describing the applicable characteristics of the project, if the project involves new construction.

B.	Explain any plans for bed expansion subsequent to approval which are incorporated in the project's construction plan.
C.	Please discuss the availability of utilities (water, electricity, sewage, etc.) for the proposed project, and the steps that will be necessary to obtain utilities.

Base Building Characteristics  Complete if Applicable New Construction  Class of Construction  Class A  Class B  Class C  Class D  Type of Construction/Renovation  Low  Average  Good  Excellent Number of Stories  Total Square Footage  Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Fourth Floor	Chart 1. Project Construc	tion Characteristics and Costs	
Class of Construction Class A Class B Class C Class D Type of Construction/Renovation Low Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Tourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Second Floor Fourth Floor Second Floor Third Floor Second Floor First Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor	Base Building Characteristics	Complete if	Applicable
Class A Class B Class D Type of Construction/Renovation Low Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor First Floor Second Floor First Floor Second Floor First Floor Second Floor First Floor Second Floor Fourth Floor	-	New Construction	Renovation
Class B Class C Class D Type of Construction/Renovation Low Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor First Floor Second Floor First Floor Second Floor Third Floor Fourth Floor Second Floor Fourth Floor	Class of Construction		
Class C Class D Type of Construction/Renovation  Low Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor	Class A		
Class D Type of Construction/Renovation Low Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Second Floor Third Floor Fourth Floor	Class B		
Type of Construction/Renovation  Low  Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor	Class C		
Low Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Perimeter four in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Second Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Fourth Floor Second Floor Fourth Floor Second Floor Fourth Floor	Class D		
Average Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Vall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor  Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor  Wall Height (floor to eaves) Basement First Floor Second Floor Fourth Floor Second Floor Third Floor Fourth Floor	Type of Construction/Renovation		
Good Excellent Number of Stories  Total Square Footage Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Fourth Floor Second Floor Third Floor Second Floor Third Floor Second Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Second Floor First Floor Second Floor First Floor Second Floor First Floor Second Floor Third Floor Fourth Floor Fourth Floor	Low		
Excellent Number of Stories  Total Square Footage  Basement  First Floor  Second Floor  Third Floor  Fourth Floor  Perimeter in Linear Feet  Basement  First Floor  Second Floor  Third Floor  Wall Height (floor to eaves)  Basement  First Floor  Second Floor  Fourth Floor  Wall Height (floor to Fourth Floor  Second Floor  First Floor  Second Floor  Third Floor  Fourth Floor  Fourth Floor  Fourth Floor	Average		
Number of Stories  Total Square Footage  Basement  First Floor  Second Floor  Third Floor  Perimeter in Linear Feet  Basement  First Floor  Second Floor  Third Floor  Second Floor  Third Floor  Second Floor  Third Floor  Fourth Floor  Wall Height (floor to eaves)  Basement  First Floor  Second Floor  Third Floor  Second Floor  First Floor  Second Floor  First Floor  Second Floor  First Floor  Second Floor  Third Floor  Fourth Floor  Fourth Floor  Fourth Floor  Fourth Floor	Good		
Total Square Footage  Basement  First Floor  Second Floor  Third Floor  Perimeter in Linear Feet  Basement  First Floor  Second Floor  Third Floor  Second Floor  Third Floor  Wall Height (floor to eaves)  Basement  First Floor  Second Floor  Tourth Floor  Wall Height (floor to eaves)  Basement  First Floor  Second Floor  Fourth Floor  Second Floor  Third Floor  Second Floor  Third Floor  Fourth Floor  Fourth Floor  Fourth Floor	Excellent		
Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor First Floor Second Floor First Floor Second Floor Third Floor Fourth Floor	Number of Stories		
Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor First Floor Second Floor First Floor Second Floor Third Floor Fourth Floor		·	
First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet  Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Fourth Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor	Total Square Footage		
Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves)  Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor			
Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Wall Height (floor to Fourth Floor Fourth Floor Fourth Floor Second Floor Third Floor Fourth Floor	First Floor		
Fourth Floor Perimeter in Linear Feet  Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Elevators  Type Passenger Freight Number	Second Floor		
Perimeter in Linear Feet  Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Floor Fourth Floor	Third Floor		
Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Floor Fourth Floor Floor Fourth Floor F	Fourth Floor		
First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Floor Fourth Floor Flor Fl	Perimeter in Linear Feet		
Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor  Elevators Type Passenger Freight Number	Basement		
Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor  Elevators Type Passenger Freight Number	First Floor		
Fourth Floor Wall Height (floor to eaves)  Basement First Floor Second Floor Third Floor Fourth Floor  Elevators  Type Passenger Freight Number	Second Floor		
Wall Height (floor to eaves)  Basement First Floor Second Floor Third Floor Fourth Floor  Elevators  Type Passenger Freight Number	Third Floor		
Basement First Floor Second Floor Third Floor Fourth Floor  Elevators Type Passenger Freight Number	Fourth Floor		
First Floor Second Floor Third Floor Fourth Floor  Elevators Type Passenger Freight Number	Wall Height (floor to eaves)		
Second Floor Third Floor Fourth Floor  Elevators Type Passenger Freight Number	Basement		
Third Floor Fourth Floor  Elevators  Type Passenger Freight Number	First Floor		
Fourth Floor  Elevators  Type Passenger Freight  Number	Second Floor		
Elevators Type Passenger Freight Number	Third Floor		
Type Passenger Freight Number	Fourth Floor		
Type Passenger Freight Number			
Type Passenger Freight Number	Elevators		
Number		Freight	
Ophilikiera (vvet of Dry Oyatelli)	Sprinklers (Wet or Dry System)		
Type of HVAC System			
Type of Exterior Walls			

Chart 1. Project Construction	Characteristics and Costs (con	it.)
	Costs	Costs
Site Preparation Costs	\$	\$
Normal Site Preparation*		
Demolition		
Storm Drains		
Rough Grading		
Hillside Foundation		
Terracing		
Pilings		
Offsite Costs	\$	\$
Roads		
Utilities		
Jurisdictional Hook-up Fees		
Signs	\$	\$
Landscaping	\$	\$

<sup>\*</sup>As defined by Marshall Valuation Service. Copies of the definitions may be obtained by contacting staff of the Commission.

### **PART II - PROJECT BUDGET**

(INSTRUCTION: All estimates for 1.a.-d., 2.a.-h., and 3 are for current costs as of the date of application submission and should include the costs for all intended construction and renovations to be undertaken DO NOT CHANGE THIS FORM OR ITS LINE ITEMS. IF ADDITIONAL DETAIL OR CLARIFICATION IS NEEDED, ATTACH ADDITIONAL SHEET.)

A.	Use of	f Funds	
1.	Capita	I Costs:	
	a. (1) (2) (3) (4) (5) (6)	New Construction Building Fixed Equipment (not included in construction) Land Purchase Site Preparation Architect/Engineering Fees Permits, (Building, Utilities, Etc)	\$
	SUBT	OTAL	\$ 
	b. (1) (2) (3) (4)	Renovations Building Fixed Equipment (not included in construction) Architect/Engineering Fees Permits, (Building, Utilities, Etc.)	\$
	SUBT	OTAL	\$ 
	c. (1) (2) (3) (4)	Other Capital Costs Major Movable Equipment Minor Movable Equipment Contingencies Other (Specify)	
	TOTAI (a - c)	CURRENT CAPITAL COSTS	\$ 
	d. (1) (2)	Non Current Capital Cost Interest (Gross) Inflation (state all assumptions, Including time period and rate)	\$ 

2. <u>Financing Cost and Other Cash Requirements</u>:

TOTAL PROPOSED CAPITAL COSTS

(a - d)

	<ul> <li>a. Loan Placement Fees</li> <li>b. Bond Discount</li> <li>c. Legal Fees (CON Related)</li> <li>d. Legal Fees (Other)</li> <li>e. Printing</li> <li>f. Consultant Fees</li></ul>	<b>\$</b>		
	TOTAL (a - j)	\$		
3.	Working Capital Startup Costs	\$		
	TOTAL USES OF FUNDS (1 - 3)	\$		
В.	Sources of Funds for Project:			
1. 2. 3. 4. 5. 6. 7. 8.	Cash Pledges: Gross, less allowance for uncollectables = Net Gifts, bequests Interest income (gross) Authorized Bonds Mortgage Working capital loans Grants or Appropriation (a) Federal (b) State (c) Local Other (Specify)			_
	AL SOURCES OF FUNDS (1-9)	\$		
	Lease Costs: a. Land b. Building c. Major Movable Equipment d. Minor Movable Equipment e. Other (Specify)	\$ \$ \$ \$	X	_ = \$ = \$ = \$ = \$ = \$

#### PART III - CONSISTENCY WITH REVIEW CRITERIA AT COMAR 10.24.01.08G(3):

(INSTRUCTION: Each applicant must respond to all applicable criteria included in COMAR 10.24.01.08G(3). Each criterion is listed below.)

10.24.01.08G(3)(a). The State Health Plan.

List each standard from the Long Term Care chapter of the State Health Plan (COMAR 10.24.08) and provide a direct, concise response explaining the project's consistency with that standard. In cases where standards require specific documentation, please include the documentation as a part of the application. (Copies of the State Health Plan are available from the Commission. Contact the Staff of the Commission to determine which standards are applicable to the Project being proposed.)

10.24.01.08G(3)(b). Need.

For purposes of evaluating an application under this subsection, the Commission shall consider the applicable need analysis in the State Health Plan. If no State Health Plan need analysis is applicable, the Commission shall consider whether the applicant has demonstrated unmet needs of the population to be served, and established that the proposed project meets those needs.

Please discuss the need of the population served or to be served by the Project.

Responses should include a quantitative analysis that, at a minimum, describes the Project's expected service area, population size, characteristics, and projected growth. For applications proposing to address the need of special population groups identified in this criterion, please specifically identify those populations that are underserved and describe how this Project will address their needs.

[(INSTRUCTION: Complete Table 1 for the Entire Facility, including the proposed project, and Table 2 for the proposed project only using the space provided on the following pages. Only existing facility applicants should complete Table 1. All Applicants should complete Table 2. Please indicate on the Table if the reporting period is Calendar Year (CY) or Fiscal Year (FY)]

TABLE 1: STATISTICAL PROJECTIONS - ENTIRE FACILITY

	Two Most Ended Re	Actual cent Years	Current Year Projected	Projected Years (ending with first full year at full utilization			tion
CY or FY (Circle)	20	20	20	20	20	20	20
1. Admissions							
a. ECF							
b. Comprehensive							
c. Assisted Living							
d. Respite Care*							
e. Adult Day Care							
f. Other (Specify)							
g. TOTAL							
2. Patient Days							
a. ECF							
b. Comprehensive							
c. Assisted Living							
d. Respite Care*							
e. Adult Day Care							
f. Other (Specify)							
g. TOTAL							

Table 1 cont.	Two Mos Ended R	st Actual Recent Years	Current Year Projected	Projected Years (ending with first full year at full utilization			tion
CY or FY (Circle)	20	20	20	20	20	20	20
3. Occupancy Percentage*							
a. ECF							
b. Comprehensive							
c. Assisted Living							
d. Respite Care							
e. Adult Day Care							
f. Other (Specify)							
g. TOTAL							
4. Number of Licensed Beds/Slots							
a. ECF							
b. Comprehensive							
c. Assisted Living							
d. Respite Care							
e. Adult Day Care							
f. Other (Specify)							
g. TOTAL							

<sup>\*</sup> Number of beds and occupancy percentage should be reported on the basis of licensed beds. Respite care admissions, patient days and number of beds should **not** be included in "comprehensive care" or "domiciliary care" categories.

## TABLE 2: STATISTICAL PROJECTIONS - PROPOSED PROJECT

(INSTRUCTION: All applicants should complete this table.)

	Projected Years (Ending with first full year at full utilization)				
CY or FY (Circle)	20	20	20	20	
1. Admissions					
a. ECF					
b. Comprehensive					
c. Assisted Living					
d. Respite Care*					
e. Adult Day Care					
f. Other (Specify)					
g. TOTAL					
2. Patient Days					
a. ECF					
b. Comprehensive					
c. Assisted Living					
d. Respite Care*					
e. Adult Day Care					
f. Other (Specify)					
g. TOTAL					
3. Occupancy Percentage					
a. ECF					
b. Comprehensive					
c. Assisted Living					
d. Respite Care*					
e. Adult Day Care					
f. Other (Specify)					
g. TOTAL					

Table 2 cont.	Projected Yea (Ending with fi	rs rst full year at full	utilization)	
CY or FY (Circle)	20	20	20	20
4. Number of Beds				
a. ECF				
b. Comprehensive				
c. Assisted Living				
d. Respite Care*				
e. Adult Day Care				
f. Other (Specify)				
g.TOTAL				

<sup>\*</sup> Respite care admissions, patient days, and number of beds should **not** be reported under "comprehensive" or "assisted living" categories.

#### 10.24.01.08G(3)(c). Availability of More Cost-Effective Alternatives.

For purposes of evaluating an application under this subsection, the Commission shall compare the cost-effectiveness of providing the proposed service through the proposed project with the cost-effectiveness of providing the service at alternative existing facilities, or alternative facilities which have submitted a competitive application as part of a comparative review.

Please explain the characteristics of the Project which demonstrate why it is a less costly or a more effective alternative for meeting the needs identified.

For applications proposing to demonstrate superior patient care effectiveness, please describe the characteristics of the Project which will assure the quality of care to be provided. These may include, but are not limited to: meeting accreditation standards, personnel qualifications of caregivers, special relationships with public agencies for patient care services affected by the Project, the development of community-based services or other characteristics the Commission should take into account.

#### 10.24.01.08G(3)(d). Viability of the Proposal.

For purposes of evaluating an application under this subsection, the Commission shall consider the availability of financial and nonfinancial resources, including community support, necessary to implement the project within the time frame set forth in the Commission's performance requirements, as well as the availability of resources necessary to sustain the project.

#### Please include in your response:

- a. Audited Financial Statements for the past two years. In the absence of audited financial statements, provide documentation of the adequacy of financial resources to fund this project signed by a Certified Public Accountant who is not directly employed by the applicant. The availability of each source of funds listed in Part II, B. Sources of Funds for Project, must be documented.
- b. Existing facilities shall provide an analysis of the probable impact of the Project on the costs and charges for services at your facility.
- c. A discussion of the probable impact of the Project on the cost and charges for similar services at other facilities in the area.
- d. All applicants shall provide a detailed list of proposed patient charges for affected services.

(INSTRUCTIONS: Table 3, "Revenue and Expenses - Entire Facility (including the proposed project)" is to be completed by existing facility applicants only. Applicants for new facilities should not complete Table 3. Table 4, "Revenues and Expenses - Proposed Project," is to be completed by each applicant for the proposed project only. Table 5, "Revenues and Expenses (for the first full year of utilization", is to be completed by each applicant for each proposed service in the space provided. Specify whether data are for calendar year or fiscal year. All projected revenue and expense figures should be presented in current dollars. Medicaid revenues for all years should be calculated on the basis of Medicaid rates and ceilings in effect at the time of submission of this application. Specify sources of non-operating income. State the assumptions used in projecting all revenues and expenses.)

**TABLE 3: REVENUES AND EXPENSES - ENTIRE FACILITY** (including proposed project)

	Two Most Actual Ended Recent Years		Current Year Projected	Projected Years (ending with first full year at full utilization			lization
CY or FY (Circle)	20	20	20	20	20	20	20
1. Revenue							
a. Inpatient Services							
b. Outpatient Services							
c. Gross Patient Services Revenues							
d. Allowance for Bad Debt							
e. Contractual Allowance							
f. Charity Care							
g. Net Patient Services Revenue							
h. Other Operating Revenues (Specify)							
i. Net Operating Revenue							

Table 3 cont.	Two Most Actual Ended Recent Years		Current Year Projected		Projected Years (ending with first full year at full utilization		
CY or FY (Circle)	20	20	20	20	20	20	20
2. Expenses		_			_	_	
Salaries, Wages, and     Professional Fees,     (including fringe benefits)							
b. Contractual Services							
c. Interest on Current Debt							
d. Interest on Project Debt							
e. Current Depreciation							
f. Project Depreciation							
g. Current Amortization							
h. Project Amortization							
i. Supplies							
j. Other Expenses (Specify)							
k. Total Operating Expenses							
	ī						
3. Income				•		_	
a. Income from Operation							
b. Non-Operating Income							
c. Subtotal							
d. Income Taxes							
e. Net Income (Loss)							

Table 3 cont.	Ended Recent		Current Year Projected		Projected Years (ending with first full year at full utilization		
CY or FY (Circle)	20	20	20	20	20	20	20
4. Patient Mix: A. Percent of Total Revenue							
1) Medicare							
2) Medicaid							
3) Commercial Insurance							
4) Self-Pay							
5) Other (Specify)							
6) TOTAL	100%	100%	100%	100%	100%	100%	100%
B. Percent of Patient Days\Visi	ts\Proced	ures (as ap	oplicable)	1	Γ	1	T
1) Medicare							
2) Medicaid							
3) Commercial Insurance							
4) Self-Pay							
5) Other							
6) TOTAL	100%	100%	100%	100%	100%	100%	100%

(INSTRUCTION: ALL EXISTING FACILITY APPLICANTS MUST SUBMIT AUDITED FINANCIAL STATEMENTS)

## TABLE 4: REVENUES AND EXPENSES - PROPOSED PROJECT

(INSTRUCTION: Each applicant should complete this table for the proposed project only)

	Projected Years (Ending with first full year at full utilization)				
CY or FY (Circle)	20	20	20	20	
1. Revenues					
a. Inpatient Services					
b. Outpatient Services					
c. Gross Patient Service Revenue					
d. Allowance for Bad Debt					
e. Contractual Allowance					
f. Charity Care					
g. Net Patient Care Service Revenues					
i. Total Net Operating Revenues					
2. Expenses					
a.Salaries, Wages and Professional Fees (including fringe benefits)					
b. Contracted Services					
c. Interest on Current Debt					
d. Interest on Project Debt					
e. Current Depreciation					
f. Project Depreciation					
g. Current Amortization					
h. Project Amortization					
i. Supplies					
j. Other Expenses (Specify)					
k.Total Operating Expenses					

Table 4 cont.		Projected Years (Ending with first full year at full utilization)				
CY or FY (Circle)	20	20	20	20		
3. Income						
a. Income from Operation						
b. Non-Operating Income						
c. Income						
d. Income Taxes						
e. Net Income (Loss)						
	_					
4. Patient Mix: A. Percent of Total Revenue						
1) Medicare						
2) Medicaid						
3) Commercial Insurance						
4) Self-Pay						
5) Other (Specify)						
6) TOTAL	100%	100%	100%	100%		
B. Percent of Patient Days\Vi	sits\Procedur	es (as applicab	le)			
1) Medicare						
2) Medicaid						
3) Commercial Insurance						
4) Self-Pay						
5) Other (Specify)						
6) TOTAL	100%	100%	100%	100%		

## TABLE 5. REVENUES AND EXPENSES - (for first full year at full utilization)

## (INSTRUCTION: Group revenues and expenses by service category)

	Comp Care	Assisted Living	Extended Care	Respite Care	Adult Day Care	Community Based Services	TOTAL
CY or FY (Circle)							
1. Revenues:							
a. Inpatient Services							
b. Outpatient Services							
c. Gross Patient Service Revenue							
d. Allowance for Bad Debt							
e. Contractual Allow.							
f. Charity Care							
g. Net Patient Care Services Revenue							
h. Other Operating Revenue (Specify)							
i. Total Operating Revenues							
2. Expenses							
a. Salaries, Wages, and Professional Fees (including fringe benefits)							
b. Contractual Serivces							
c. Interest on Current Debt							
d. Interest on Project Debt							
e. Current Depreciation							
f. Project Depreciation							
g. Current Amortization							
h. Project Amortization							

Table 5 Cont.	Comp Care	Assisted Living	Extended Care	Respite Care	Adult Day Care	Community Based Services	TOTAL
i. Supplies							
j. Other Expenses (Specify)							
k. TOTAL Operating Expenses							
3. Income							
a. Income from Operation							
b. Non-Operating Income							
c. Subtotal							
d. Income Taxes							
e. Net Income (Loss)							
4. Patient Mix							
A. Percent of Gross	1	T	T	T	T	T	
1. Medicare							
2. Medicaid							
3. Commercial Insurance							
4. Self Pay							
5. Other (Specify)							
6 TOTAL	100%	100%	100%	100%	100%	100%	100%

Table 5 cont.	Comp Care	Assisted Living	Ex Ca	tended are	Respit Care	te	Adult Day Care	Community Based Services	TOTAL
B. Percent of Patient Day	ys by Payor S	Source							
1. Medicare									
2. Medicaid									
3. Commercial Insur.									
4. Self-Pay									
5. Other (Specify)									
6. TOTAL	100%	100%	10	0%	100%		100%	100%	100%
C. Medicaid Analysis									
		Patient Da	ys	Daily R	ates				
a. Light									
b. Moderate									
c. Heavy									
d. Heavy Special									
e. TOTAL									

#### 10.24.01.08G(3)(e). Compliance with Conditions of Previous Certificates of Need.

To meet this subsection, an applicant shall demonstrate compliance with all conditions applied to previous Certificates of Need granted to the applicant.

List all prior Certificates of Need that have been issued to the project applicant by the Commission since 1990, and their status.

#### 10.24.01.08G(3)(f). Impact on Existing Providers.

For evaluation under this subsection, an applicant shall provide information and analysis with respect to the impact of the proposed project on existing health care providers in the service area, including the impact on geographic and demographic access to services, on occupancy when there is a risk that this will increase costs to the health care delivery system, and on costs and charges of other providers.

Indicate the positive impact on the health care system of the Project, and why the Project does not duplicate existing health care resources. Describe any special attributes of the project that will demonstrate why the project will have a positive impact on the existing health care system.

### TABLE 6. MANPOWER INFORMATION

(INSTRUCTION: List by service the staffing changes (specifying additions and/or deletions and distinguishing between employee and contractual services) required by this project.)

Position Title	Current No. FTEs	Change in FTEs (+/-)	Average Salary	Employee/ Contractual	TOTAL COST
Administration					
Direct Care					
Support					
Сирроп					
				Benefits	
	_			TOTAL	

(INSTRUCTION:	Indicate method of calculating benefits percentage):

#### **TABLE 7. NURSING STAFFING PATTERN**

(INSTRUCTION: On the chart below, delineate the proposed nursing staffing pattern for patient care units or services. If your staffing pattern varies among units or services, complete a separate chart for each unit)

## **Scheduled Staff for Typical Work Week**

		WEEKDAY		WEI	EKEND/HOLI	DAY
	D	Е	Ν	D	Е	N
Staff Category						
R.N.						
L.P.N.						
AIDES						
MEDICINE AIDE						
OTHER (Specify)						

Key:	D - Day Shift
	E - Evening Shift
	N - Night Shift

f staff will not differ between	"weekday" an	d "weekend/holidav"	. please indicate	

# PART IV - APPLICANT HISTORY, STATEMENT OF RESPONSIBILITY, AUTHORIZATION AND RELEASE OF INFORMATION, AND SIGNATURE

	Are the applicant, owners, or the responsible persons listed above now involved, or have they ever been involved, in the ownership, development, or management of another health care facility? If yes, provide a listing of these facilities, including fa name, address, and dates of involvement.
	Has the Maryland license or certification of the applicant facility, or any of the faciliti listed in response to number 2, above, ever been suspended or revoked, or been subject to any disciplinary action (such as a ban on admissions) in the last 5 years? yes, provide a written explanation of the circumstances, including the date(s) of the actions and the disposition. If the applicant, owners or individuals responsible for implementation of the Project were not involved with the facility at the time a suspension, revocation, or disciplinary action took place, indicate in the explanation
<b>.</b> .	Are any facilities with which the applicant is involved, or have any facilities with which applicant has in the past been involved (listed in response to Question 2, above) expected found out of compliance with Maryland or Federal legal requirements for the provision of, payment for, or quality of health care services (other than the licensure certification actions described in the response to Question 3, above) which have legations to suspend the licensure or certification at the applicant's facility or facilities listed in response to Question 2? If yes, provide copies of the findings of non-compliance including, if applicable, reports of non-compliance, responses of the facility and any final disposition reached by the applicable governmental authority.

with the ownership, health care facilities	owners or responsible individuals listed in response to Ques ilty to or been convicted of a criminal offense in any way con development or management of the applicant facility or any listed in response to Question 2, above? If yes, provide a wircumstances, including the date(s) of conviction(s) or guilty
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and act for the appli of this authorization	ns shall be officially authorized in writing by the applicant to secant for the project, which is the subject of this application. I shall be attached to the application. The undersigned is the designated official of the proposed or existing facility.
and act for the appli of this authorization owner(s), or Board- I hereby declare and	cant for the project, which is the subject of this application. It is shall be attached to the application. The undersigned is the designated official of the proposed or existing facility.  It is application. The undersigned is the designated official of the proposed or existing facility.  It is application.
and act for the appli of this authorization owner(s), or Board- I hereby declare and application and its a	cant for the project, which is the subject of this application. It is shall be attached to the application. The undersigned is the designated official of the proposed or existing facility.  It is application. The undersigned is the designated official of the proposed or existing facility.  It is application.